

## **Dividend Rate**

## Guidelines September 2017

Credit Union Averages									
Account Types	5 Largest U.S. States				National US Treasury Average Sp			oread (bps) to	
	CA	FL	IL	NY	TX	Average	Curve	Yield Curve	6 Mth CMT
MMKT >2.5K	0.24%	0.22%	0.21%	0.18%	0.24%	0.21%	0.95%	-74	-95
MMKT >10K	0.24%	0.24%	0.25%	0.22%	0.28%	0.25%	0.95%	-70	-91
MMKT >25K	0.24%	0.26%	0.29%	0.26%	0.31%	0.29%	0.95%	-66	-87
Regular Sav >2.5K	0.11%	0.14%	0.14%	0.13%	0.17%	0.14%	0.95%	-81	-102
Int Checking >100	0.07%	0.09%	0.12%	0.17%	0.09%	0.10%	0.95%	-85	-106
Int Checking >2.5K	0.07%	0.08%	0.12%	0.19%	0.10%	0.10%	0.95%	-85	-106
3 Month CD >10K	0.27%	0.28%	0.25%	0.28%	0.34%	0.27%	0.99%	-72	-89
6 Month CD >10K	0.42%	0.41%	0.33%	0.44%	0.53%	0.43%	1.16%	-73	-73
1 Year CD >10K	0.64%	0.59%	0.53%	0.66%	0.80%	0.67%	1.22%	-55	-49
2 Year CD >10K	0.89%	0.88%	0.80%	0.96%	1.06%	0.94%	1.34%	-40	-22
3 Year CD >10K	1.15%	1.15%	1.09%	1.21%	1.27%	1.18%	1.46%	-28	2
4 Year CD >10K	1.41%	1.42%	1.38%	1.45%	1.48%	1.42%	1.73%	-31	27
5 Year CD >10K	1.74%	1.73%	1.59%	1.69%	1.80%	1.70%	1.73%	-3	55

Bank Averages									
Account Types		5 Largest U.S. States				National US Treasury Average Spread t			Spread to
	CA	FL	IL	NY	TX	Average	Curve	Yield Curve	6 Mth CMT
MMKT >2.5K	0.04%	0.05%	0.06%	0.05%	0.08%	0.07%	0.95%	-88	-109
MMKT >25K	0.06%	0.10%	0.10%	0.09%	0.11%	0.11%	0.95%	-84	-105
Regular Sav >2.5K	0.03%	0.04%	0.06%	0.05%	0.08%	0.06%	0.95%	-89	-110
Int Checking >100	0.02%	0.03%	0.04%	0.04%	0.05%	0.04%	0.95%	-91	-112
Int Checking >2.5K	0.02%	0.03%	0.04%	0.04%	0.05%	0.04%	0.95%	-91	-112
3 Month CD >10K	0.06%	0.07%	0.09%	0.09%	0.11%	0.10%	0.99%	-89	-106
6 Month CD >10K	0.09%	0.11%	0.14%	0.14%	0.20%	0.16%	1.16%	-100	-100
1 Year CD >10K	0.15%	0.21%	0.24%	0.27%	0.32%	0.27%	1.22%	-95	-89
2 Year CD >10K	0.27%	0.33%	0.40%	0.39%	0.45%	0.41%	1.34%	-93	-75
3 Year CD >10K	0.34%	0.41%	0.55%	0.47%	0.52%	0.53%	1.46%	-93	-63
4 Year CD >10K	0.40%	0.48%	0.70%	0.54%	0.59%	0.65%	1.73%	-108	-51
5 Year CD >10K	0.55%	0.61%	0.96%	0.71%	0.81%	0.85%	1.73%	-88	-31

## Yield Curve rate for Non-Maturity Deposits is 1 Mth CMT

Yield Curve for CD accounts is the US Treasury Rate for the full maturity:

	Month E	Beginning
	<u>Sep-17</u>	<u>Aug-17</u>
1 Mth	0.95%	1.00%
3 Mth	0.99%	1.08%
6 Mth	1.16%	1.16%
1 Yr	1.22%	1.22%
2 Yr	1.34%	1.37%
3 Yr	1.46%	1.53%
5 Yr	1.73%	1.85%

CMT: Constant Maturity Treasury

Sources:

State and National Average Rates for CUs and Banks obtained from RateWatch

US Treasury rates obtained from BLOOMBERG

Dividend Rate Guidance								
Account Types	Spread (bps) to: 6 Mth CMT*	Dividend Rate Ranges**						
Regular Sav >1K	-102	0.03%	to	0.15%				
Regular Sav >5K***	-102	0.15%	to	0.28%				
Regular Sav >10K	-102	0.28%	to	0.40%				
Regular Sav >25K	-102	0.40%	to	0.53%				
MMKT >2.5K	-95	0.22%	to	0.35%				
MMKT >10K***	-91	0.26%	to	0.39%				
MMKT >25K	-87	0.30%	to	0.43%				
MMKT >50K	-81	0.36%	to	0.49%				
MMKT >100K	-77	0.40%	to	0.53%				
IRA Shares >2.5K	N/A	0.29%	to	0.41%				
IRA Shares >10K***	N/A	0.41%	to	0.54%				
IRA Shares >25K	N/A	0.54%	to	0.66%				
IRA Shares >50K	N/A	0.66%	to	0.79%				
IRA Shares >100K	N/A	0.79%	to	0.91%				
Int Checking <5K	N/A	0.00%	to	0.11%				
Int Checking >5K***	-106	0.11%	to	0.24%				
Int Checking >10K	N/A	0.24%	to	0.36%				
Int Checking >25K	N/A	0.36%	to	0.49%				
3 Month CD >10K****	-89	0.22%	to	0.47%				
6 Month CD >10K****	-73	0.38%	to	0.63%				
1 Year CD >10K****	-49	0.62%	to	0.87%				
2 Year CD >10K****	-22	0.89%	to	1.14%				
3 Year CD >10K****	2	1.13%	to	1.38%				
5 Year CD >10K****	55	1.65%	to	1.90%				

6 Month Forward CMT Rate for Oct-17

- Spread ranges are obtained from Credit Union Rates less the 6 Mth CMT
- All dividend rate projections are based off of the 6 Mth Forward CMT
- \*\* Range should reflect non-tiered account pricing
- \*\*\*\* The pricing for Share Certificates and IRA Certificates should be the same

